

# AYSO Annual Budget

<b>Section 10    Area D    Region 665    Other_____</b>
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**For the 12 month period beginning:    July 1, 2011    Ending: June 30, 2012**

Date of last financial statement distributed to members: 03/31/11

<b>Estimated Revenues:</b>	<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
4005 Registration Fees (see bottom right)	116,500.00	89.62	97,023.25
4006 Registration Fee Refunds	0.00	0.00	(2,308.00)
4007 Early Registration Discount	0.00	0.00	
4008 Multi-Child Discount	0.00	0.00	
4009 Late Registration Fees	0.00	0.00	
4010 Merchandise Revenue	0.00	0.00	
4015 Training Registration Fees	0.00	0.00	
4020 Tourn/Natl Games/Player Camp Refunds	0.00	0.00	
4021 Tournament/National Games/Player Camp	87,600.00	67.38	54,775.00
4022 Tournament-Referee Commitment Fees	32,160.00	24.74	19,260.00
4023 Tournament - Referee Commitment Refund	(32,160.00)	(24.74)	(18,320.00)
4024 Tournament - Concessions	6,260.00	4.82	1,087.00
4025 Tournament - Vendors	4,000.00	3.08	
4031 Cultural Exchange	12,000.00	9.23	18,918.45
4040 Fund Raising Receipts: Concessions	1,000.00	0.77	
4041 Fund Raising Receipts: Other	22,000.00	16.92	22,098.72
4310 Sponsors/Contributions/Donations	3,250.00	2.50	4,099.52
9105 Interest Income	60.00	0.05	60.54
4959 Other Income (Describe)		0.00	0.00
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<b>Total Estimated Revenue (R):</b>	<u>252,670.00</u>	<u>194.36</u>	<u>196,694.48</u>

<b>Estimated Expenditures:</b>			
5101 Uniforms: Players	28,000.00	21.54	26,634.40
5102 Uniforms: Coaches	500.00	0.38	126.07
5103 Uniforms: Referees	7,500.00	5.77	6,415.62
5104 Uniforms: Other	2,500.00	1.92	1,162.11
5111 Field Expenses	10,000.00	7.69	2,512.93
5115 Park Fees	17,000.00	13.08	14,029.30
5146 Equipmt Purchases & Storage Exp	8,000.00	6.15	7,887.46
5150 Trainer Payments		0.00	
5155 Payments to Playing Circuit		0.00	
5200 Natl Games-start up seed money	0.00	0.00	
5205 Natl Games-Business Expenses	0.00	0.00	
5208 Tourn/Natl Games: Opening ceremonies	0.00	0.00	
5209 Tourn/Natl Games: Banners & Signs	0.00	0.00	80.00
5210 Tourn/Natl Games: Traffic Control	0.00	0.00	768.00
5211 Tourn/Natl Games: Entertainment	0.00	0.00	
5212 Tourn/Natl Games: ID Cards	0.00	0.00	
5213 Tourn/Natl Games: Insurance	0.00	0.00	
5220 Tourn: Incentives, Trophies, Awards	22,800.00	17.54	13,540.17
5221 Tournament: Coaches	4,000.00	3.08	1,995.48
5222 Tournament: Referees	10,500.00	8.08	2,936.40
5223 Tournament: Other	1,000.00	0.77	8,670.91
5224 Tournament: Water/Food	4,500.00	3.46	2,186.95
5225 Tournament: Concession Expenses	0.00	0.00	0.00
5226 Tournament: Medical Personnel	3,200.00	2.46	1,600.00
5227 Tournament Planning Meetings	1,000.00	0.77	453.18

<b>Estimated Expenditures:</b>	<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5228	Tournament/National Games: Entry Fees	0.00	0.00
5229	Tournament/Player Camp Expenses	0.00	0.00
5235	Merchandise Expense	0.00	0.00
5239	Cultural Exchange Expenses	3,500.00	3,250.00
5241	Playoff Expenses	0.00	0.00
5255	Ads/Newsletter/Yearbook/Pictures	10,000.00	9,570.82
5261	Fund-raising Expenses: Concessions	5,000.00	1,190.40
5262	Fund-raising: Other	18,000.00	11,923.62
5274	Awards & Volunteer Recognition	9,000.00	8,695.47
5275	Donations	500.00	140.00
5431	Clinic Training Expenses: Player	500.00	0.00
5432	Clinic Training Expenses: Coaches	2,500.00	3,000.00
5433	Clinic Training Expenses: Referees	2,500.00	3,330.21
5434	Clinic Training Expenses: Other	500.00	0.00
5701	Payments to AYSO: Inter-regional	25,000.00	28,792.50
5702	Payments to AYSO: NSTC	500.00	0.00
5703	Payments to AYSO: Registration Fees	19,500.00	19,370.75
5704	Payments to AYSO: Supply Center	5,500.00	5,205.94
5710	Payments to Affiliates	0.00	0.00
5715	Payments to Referees (Playing Circuit)	0.00	0.00
5801	Fixed Assets (over \$1,000)	1,000.00	1,160.00
7401	Travel: Other	100.00	0.00
7430	Conferences / Meetings	3,500.00	3,645.76
7431	Section / NAGM	2,000.00	1,642.05
7435	Travel Mileage	100.00	0.00
7515	Phone / Internet / Website	3,800.00	3,670.59
7535	Postage	500.00	312.00
7625	Office Supplies	4,000.00	4,550.92
7695	Miscellaneous Supplies	500.00	25.95
8305	Bank Fees	1,000.00	1,071.96
8595	Other Expenses		
	Contingency		
	<b>Total Estimated Expenditures (E):</b>	<b>239,500.00</b>	<b>201,547.92</b>

**Estimated Cash Increase (Decrease): (R-E)** 13,170.00

**Estimated Bank Balance on June 30:** 3,000.00

**Estimated Ending Cash Balance:** 16,170.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

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Comments: \_\_\_\_\_

Treasurer's Name & Signature: Karen Williams Date: 4/3/2011

Executive Member's Name & Signature: Jerry Rael Date: 4/3/2011

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b>		
	<u>Registration fees</u>		
	Players	Fee	
	650.00	x 85.00	= 55,250.00
	400.00	x 90.00	= 36,000.00
150.00	x 95.00	= 14,250.00	
100.00	x 110.00	= 11,000.00	
	<b>Total</b>	<b>116,500.00</b>	

\* Mail or fax (310-643-5310) to AYSO National Support Center \* 12501 S. Isis Avenue \* Hawthorne CA 90250

\* A copy should be submitted to your Area Director

\* Source online: <http://soccer.org> > Top menu "AYSO Business" > dropdown "Finance"